

**Santa Maria Cemetery District**  
**Profit & Loss Budget vs. Actual 21/22**  
**July 2021**

8% of the year has elapsed	<u>Jul 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Charges for Services</b>				
5220 - Sale of Ground/Lots	56,955.00	455,000.00	-398,045.00	12.52%
5221 - Open/Closing Internment Fees	32,540.00	275,000.00	-242,460.00	11.83%
5222 - Sale of Crypts/Vaults	23,610.96	219,000.00	-195,389.04	10.78%
5224 - Grave Marker Setting Fees	6,169.26	80,000.00	-73,830.74	7.71%
5225 - Sat/Sun Burial Service Fees	1,200.00	34,000.00	-32,800.00	3.53%
5226 - Endowment-Perpetual Care	18,460.00	145,000.00	-126,540.00	12.73%
5227 - Non-Residence Fees	2,200.00	27,000.00	-24,800.00	8.15%
5229 - Sale of Niches	1,500.00	10,000.00	-8,500.00	15.0%
5739 - Other Services	186.44	12,000.00	-11,813.56	1.55%
<b>Total Charges for Services</b>	<u>142,821.66</u>	<u>1,257,000.00</u>	<u>-1,114,178.34</u>	<u>11.36%</u>
<b>Intergovernmental Revenue-Fed</b>				
4690 - Payments in Lieu of Taxes	0.00	200.00	-200.00	0.0%
<b>Total Intergovernmental Revenue-Fed</b>	<u>0.00</u>	<u>200.00</u>	<u>-200.00</u>	<u>0.0%</u>
<b>Intergovernmental Revenue-State</b>				
4220 - Homeowners Property Tax Relief	0.00	3,500.00	-3,500.00	0.0%
<b>Total Intergovernmental Revenue-State</b>	<u>0.00</u>	<u>3,500.00</u>	<u>-3,500.00</u>	<u>0.0%</u>
<b>Miscellaneous Revenue</b>				
5909 - Other Miscellaneous Revenue	0.00	400.00	-400.00	0.0%
<b>Total Miscellaneous Revenue</b>	<u>0.00</u>	<u>400.00</u>	<u>-400.00</u>	<u>0.0%</u>
<b>Taxes</b>				
3015 - PT Prior Yr Escapes Sec	0.00	500.00	-500.00	0.0%
3010 - Property Tax-Current Secured	0.00	818,000.00	-818,000.00	0.0%
3011 - Property Tax-Unitary	0.00	13,200.00	-13,200.00	0.0%
3020 - Property Tax-Current Unsecured	0.00	31,000.00	-31,000.00	0.0%
3023 - PT PY Corr/Escapes Unsecured	0.00	300.00	-300.00	0.0%
3029 - RDA RPTTF Residential Distrib.	0.00	4,400.00	-4,400.00	0.0%
3040 - Property Tax-Prior Secured	0.00	150.00	-150.00	0.0%
3050 - Property Tax-Prior Unsecured	0.00	550.00	-550.00	0.0%
3054 - Supplemental Pty Tax-Current	0.00	16,000.00	-16,000.00	0.0%
<b>Total Taxes</b>	<u>0.00</u>	<u>884,100.00</u>	<u>-884,100.00</u>	<u>0.0%</u>
<b>Use of Money &amp; Property</b>				
3380 - Interest/Div Income	14,320.36	50,000.00	-35,679.64	28.64%
3381 - Unrealized Gain/Loss on Invest	8,805.58			
3409 - Other Rental of Bldgs & Land	0.00	15,000.00	-15,000.00	0.0%
<b>Total Use of Money &amp; Property</b>	<u>23,125.94</u>	<u>65,000.00</u>	<u>-41,874.06</u>	<u>35.58%</u>

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<b>Total Income</b>	165,947.60	2,210,200.00	-2,044,252.40	7.51%
<b>Expense</b>				
<b>Salaries &amp; Employee Benefits</b>				
6100 · Regular Salaries	34,434.89	485,000.00	-450,565.11	7.1%
6400 · Retirement Contribution	12,943.78	150,500.00	-137,556.22	8.6%
6475 · Retiree Medical OPEB	1,337.30	17,000.00	-15,662.70	7.87%
6500 · FICA Contribution	2,056.98	31,000.00	-28,943.02	6.64%
6550 · FICA/Medicare	481.07	7,300.00	-6,818.93	6.59%
6600 · Health Insurance Contribution	17,095.53	137,000.00	-119,904.47	12.48%
6610 · Life & Disability Insurance	0.00	1,400.00	-1,400.00	0.0%
6700 · Unemployment Ins Contribution	23.30	1,300.00	-1,276.70	1.79%
6900 · Workers Compensation	0.00	16,200.00	-16,200.00	0.0%
<b>Total Salaries &amp; Employee Benefits</b>	<u>68,372.85</u>	<u>846,700.00</u>	<u>-778,327.15</u>	<u>8.08%</u>
<b>Services &amp; Supplies</b>				
7030 · Clothing & Personal	302.02	8,400.00	-8,097.98	3.6%
7053 · Telephone Service Local	348.38	5,500.00	-5,151.62	6.33%
7121 · Operating Supplies	171.93	5,800.00	-5,628.07	2.96%
7200 · MTC-Struct/Impr & Grounds	13,936.22	62,500.00	-48,563.78	22.3%
7324 · Audit & Acctg Fees	0.00	7,600.00	-7,600.00	0.0%
7325 · Other Professional Services	26,050.90	325,000.00	-298,949.10	8.02%
7326 · Auxiliary Expense	612.93	10,000.00	-9,387.07	6.13%
7363 · Equipment Maintenance	1,145.95	13,000.00	-11,854.05	8.82%
7381 · Professional Liab. Insurance	0.00	41,000.00	-41,000.00	0.0%
7440 · Miscellaneous Expense	2,920.00	75,000.00	-72,080.00	3.89%
7450 · Office Expense	3,872.76	15,700.00	-11,827.24	24.67%
7460 · Professional & Special Service	0.00	14,500.00	-14,500.00	0.0%
7506 · Administration Fees	2,674.30	19,000.00	-16,325.70	14.08%
7507 · ADP Payroll Fees	819.00	5,600.00	-4,781.00	14.63%
7508 · Legal Fees	2,410.00	15,000.00	-12,590.00	16.07%
7510 · Contractual Services	2,700.00	41,000.00	-38,300.00	6.59%
7731 · Gasoline-Oil-Fuel	994.47	12,000.00	-11,005.53	8.29%
7732 · Training & Travel	0.00	5,900.00	-5,900.00	0.0%
7760 · Utilities	3,559.68	32,000.00	-28,440.32	11.12%
7763 · Water	1,465.17	8,000.00	-6,534.83	18.32%
7764 · Refuse	2,055.94	21,000.00	-18,944.06	9.79%
<b>Total Services &amp; Supplies</b>	<u>66,039.65</u>	<u>743,500.00</u>	<u>-677,460.35</u>	<u>8.88%</u>
<b>Total Expense</b>	<u>134,412.50</u>	<u>1,590,200.00</u>	<u>-1,455,787.50</u>	<u>8.45%</u>
<b>Net Ordinary Income</b>	31,535.10	620,000.00	-588,464.90	5.09%

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<b>Other Income/Expense</b>				
<b>Other Income</b>				
Release of Funds for Expansion	0.00	1,255,000.00	-1,255,000.00	0.0%
<b>Total Other Income</b>	<u>0.00</u>	<u>1,255,000.00</u>	<u>-1,255,000.00</u>	<u>0.0%</u>
<b>Other Expense</b>				
<b>Capital Assets</b>				
8100 - Land & Land Improvements	12,247.50	1,600,000.00	-1,587,752.50	0.77%
8300 - Equipment	0.00	130,000.00	-130,000.00	0.0%
<b>Total Capital Assets</b>	<u>12,247.50</u>	<u>1,730,000.00</u>	<u>-1,717,752.50</u>	<u>0.71%</u>
7905 - Reserving Perpetual Care(endow)	0.00	145,000.00	-145,000.00	0.0%
<b>Total Other Expense</b>	<u>12,247.50</u>	<u>1,875,000.00</u>	<u>-1,862,752.50</u>	<u>0.65%</u>
<b>Net Other Income</b>	<u>-12,247.50</u>	<u>-620,000.00</u>	<u>607,752.50</u>	<u>1.98%</u>
<b>Net Income</b>	<u><u>19,287.60</u></u>	<u><u>0.00</u></u>	<u><u>19,287.60</u></u>	<u><u>100.0%</u></u>